



Talk about Nanny June.....

June has lived in the village since 1969 and seen a lot more changes than most of us. After leaving school June has had a variety of jobs ranging from work in a travel agents to a burger van with a spell in book-keeping and at Ilford films in between. She has two children and three grand children that all keep her very busy when she is not here at the shop. A little bird told me that she was only twenty one years of age when she arrived in Woodham, so does that make this a special birthday year?

The Last Word.....

I suppose that all of my projections as to the level of sales and profitability that might be achieved at the shop have proven to be well short of the actual figures with current sales now in excess of those I had hoped for in March 2019.

Going forward I haven't got a clue as to what numbers to use for 2019 - 2020, two thousand, two thousand two hundred or two thousand five hundred pounds per week, plus the bulk rag and book sales via Shield's, who knows as only time will tell, but even if there was no further growth from today the shop will make not less than sixty thousand pounds profit after all expenses in a full year, a sum not to be sneered at.

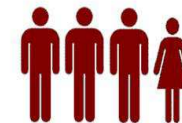
So once again it is me saying thank you to everybody in the shop on behalf of the village and the foundation because without your hard work none of this would be possible.

Talking Shop Issue 3

Hello and welcome to issue three of talking shop. Firstly I would like to welcome the new volunteers that have joined the shop in the last few weeks, please be a little patient with me as I work out the rosters and we each settle into the new routine. Hopefully in time Uncle Ian will be able to get a little more time off each week and he might just last for a few more years.

Sales have continued to grow week on week, with the latest high being just short of seventeen hundred pounds. The increase in takings is in no small part due to yourselves, after all it is you that is the customer sees and returns to be served by, they choose to visit our shop first rather than any of the other charity shops in town because of your personality and the fact that they enjoy the experience.

Talking of charity shops, the wheels continue to grind on slowly with our charity commission application; after over a year now of telling them the truth and getting nowhere I feel that the time has come to just let them hear what they want to hear and miss out the bits in between, after all prison food can't be that bad can it?



Mister Gees

Foundation

As the sales breakdown figures from the till build up we will continue to “fine tune” the shop layout and shelf space allocated to the different product ranges. Fortunately I’ve managed to identify a couple of mistakes made when originally programming the till and with your continued diligence when ringing up the various single item sales the accuracy of the printouts will get even better.

Since my last scribble about processing credit cards I’m happy to say that there have been no further problems, but remember if you have any queries relating to credit cards or use of the till please don’t hesitate to ask for guidance or assistance.

Early signs are that the addition of PAT tested small electrical items being offered for sale could well become a very profitable income stream for the foundation as most charity shops don’t accept donations of or sell these goods.

The list of beneficiaries within South Woodham Ferrers continues to grow with each round of donations made by the village group, so I’ve managed to enlist the help of my brother Edward and together we are making the area relating to them on the website more dynamic and informative. As the word continues to spread so the volume of donations into the shop increases and although at times we do get overwhelmed it is a far better alternative to not

getting enough stock to sell, all we can continue to do is become more and more selective with the items offered for sale in store, we receive payment for the rejects going to Shields and what remains goes in the “big red filing cabinet”.

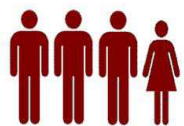
By the time that I get around to writing issue four of talking shop I suspect that we will be knee deep in Christmas goodies; baubles, bells and tree fairies. There is certainly no shortage of stock secreted around the building to take out and fill the shelves. Ho Ho Ho or should it be Bah Humbug.

At some stage we ought to consider as to how we celebrate a pre-festive season get together, I have a few ideas in mind but would welcome any suggestions from you, bearing in mind that The Ritz in Piccadilly has been fully booked for quite some time now.

It will be nice as the first year of trading nears completion to be able to look back and see just what has been achieved and start comparing like with like when going forward, but it looks as if we shall have raised not a lot less than fifty thousand pounds for worthy causes.

As I said at the beginning of this issue please be patient with me as I sort out the new staffing arrangements.

Thought for the day, “If I don’t clear my desk of toot then there won’t be any space for any more”.



Mister Gees

Foundation